



# DIVISION SYSTEMS

WEIGHING AND CONVEYING

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Our customer service is superior, and you'll like the weigh we do business!



Cargo Products



Conveyors & Material Handling



Scales & Weighing Systems

## FOR IMMEDIATE RELEASE Most Innovative New Products

### For Airport Terminal Baggage Check-In

Division Systems, Memphis TN Displays the Most Innovative New Products for Baggage Check and Self Service Kiosks

**Memphis, TN June 13, 2006** Thousands of attendees at the AAAE Passenger Terminal Tradeshow in April 2006 announced that the prototype products on display in the Division Systems booth were by far the most innovative.

"We were thrilled at the response of the Airport Executives, Planners, Architects, Engineers, General Contracts and others within the planners of the Airport Terminal industry," Said Steven Muccillo, CEO of Division Systems.

#### Self Contained Drop In Place Baggage Scale

Division Systems displayed 3 new baggage scales including a self-contained drop-in-place, SkyCap and a Self-Service Kiosk Prototype, in addition to other established products.



One of the innovative and original ideas on display included a Self-Contained drop-in, plug-and-play stainless steel baggage scale. The beauty of this product is that it can be made to custom sizes and does not require any installation into the casework as previous styles. This is a huge cost savings for the airports and airline tenants. The self-contained baggage scale is modern with flush indicators and seamless in design.

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### Wireless Portable Skycap Baggage Scale

Another product displayed included the Wireless Portable Skycap Baggage Scale with radio frequency data accumulation that provides a solution to an expensive problem that airlines have experienced for years with their outsourced Skycap vendors. This new scale records the weights of each bag and sends the information remotely to computer software stored at the airlines facility. The information can be real time or batch and send per the client's request.



Airlines have been losing millions of dollars in lost revenue due to unrecorded baggage weights and excess fees not recorded and transfer to them from the Skycaps. The information can be real time or batch and send per the client's request. Airlines have been losing millions of dollars in lost revenue due to unrecorded baggage weights.

### Self-Service Kiosk Baggage Scale

This modern and sleek Self-Service Kiosk Scale is the first to offer passenger control over "Certified" weight verification prior to check-in. The advanced design allows passengers to check the weight of their bags and receive an official "Certified" weight ticket receipt prior to check-in.



### About Division Systems

Since 1988, Division continually strives to lead the weigh as a Systems manufacturer of quality weighing and conveying systems targeting passenger airlines and air cargo carriers. Division is an award-winning, nationally-recognized, small-business enterprise out of Memphis, TN. Renowned for its innovation, community involvement, and outstanding achievements, Division continues to create a higher standard for the design and manufacture of airline baggage and air cargo weighing and conveying.

For more information visit:

Division Systems <http://www.divisionsystems.com/>

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